



CHILE
ANTOFAGASTA
LONDON
CROATIA
MINING
BANKING
BEVERAGE
MANUFACTURING
RAILWAY
SHIPPING
ENERGY
TRANSPORT
PORT SERVICES
TOURISM

LUKSIC GROUP

2023

GLOBAL
PHILANTHROPY
PROGRESS
LEADERSHIP
COMMITMENT
FUTURE
SUSTAINABILITY
DIVERSIFICATION
EXCELLENCE
INNOVATION
ENTREPRENEURSHIP

LUKSIC
GROUP
2023

OUR PURPOSE

“Create new paths, discover and study territories that will be the source of progress for future generations.”

ANDRÓNICO LUKSIC ABAROA

Founder

(1926 - 2005)

LUKSIC
GROUP



Our history

This is a story that started in the city and region of Antofagasta, in the heart of the rich mineral desert of Northern Chile, where Andrónico Luksic Abaroa used to drive alone with his pickaxe and mining helmet, searching for a copper vein, searching for opportunities.

During the second half of the 20th century, the Luksic family began to consolidate itself into one of the most dynamic economic groups in Chile's history. Currently, the Group has business activities in 129 countries through different companies and industries, and is one of the top ten copper producers worldwide. It also has substantial ownership stakes in various business sectors such as finance, manufacturing, energy, transportation, port services, beer, wine and other beverages.

Andrónico Luksic Abaroa (1926-2005), was born in Antofagasta, a city in Northern Chile over 1,300 kilometers from Santiago, the nation's capital. He was the son of immigrants, and through hard work and determination he started to build up the Luksic Group. The vast Atacama Desert that surrounds his arid birth city left a deep imprint on his childhood, and influenced his career path. The world of mining became one of his callings.

During the 1950s, Mr. Luksic Abaroa began to explore Northern Chile in a pickup truck with a pickaxe in hand. His spirit of entrepreneurship drove him to seek the new opportunities that decades later eventually transformed his enterprise into the ninth largest copper producer in

the world. Simultaneously, he also created a leading financial and industrial holding company, and developed a hotel business in Croatia, the land of his roots and ancestors.

However, he did not achieve all these endeavors on his own. Andrónico Luksic Abaroa fathered five children, three sons and two daughters. From an early age, he groomed his three sons to become involved in the family's companies, where each took on a leadership role in one of the productive areas. His firstborn Andrónico Luksic Craig, took charge of the financial sector. Guillermo Luksic Craig (1956-2013) the second born, led the industrial sector, and Jean-Paul Luksic Fontbona, managed mining activities. Together they triggered significant growth in the Group's assets that started in the 1980s and has continued to this day.

"We are a product of Chile's success", is a phrase that has been repeated countless times by second generation Luksic Family members, referring to the Group's successful growth. Without doubt, the country's economic expansion over the last few decades has been a key factor in the emergence of a large group of entrepreneurial business people and dynamic commercial activity in Chile.

“During my whole life, I have thought: ‘By God, it cannot be possible that this desert lies here for no reason, that there is nothing beneath it’. I have always thought that it should hold something valuable”.

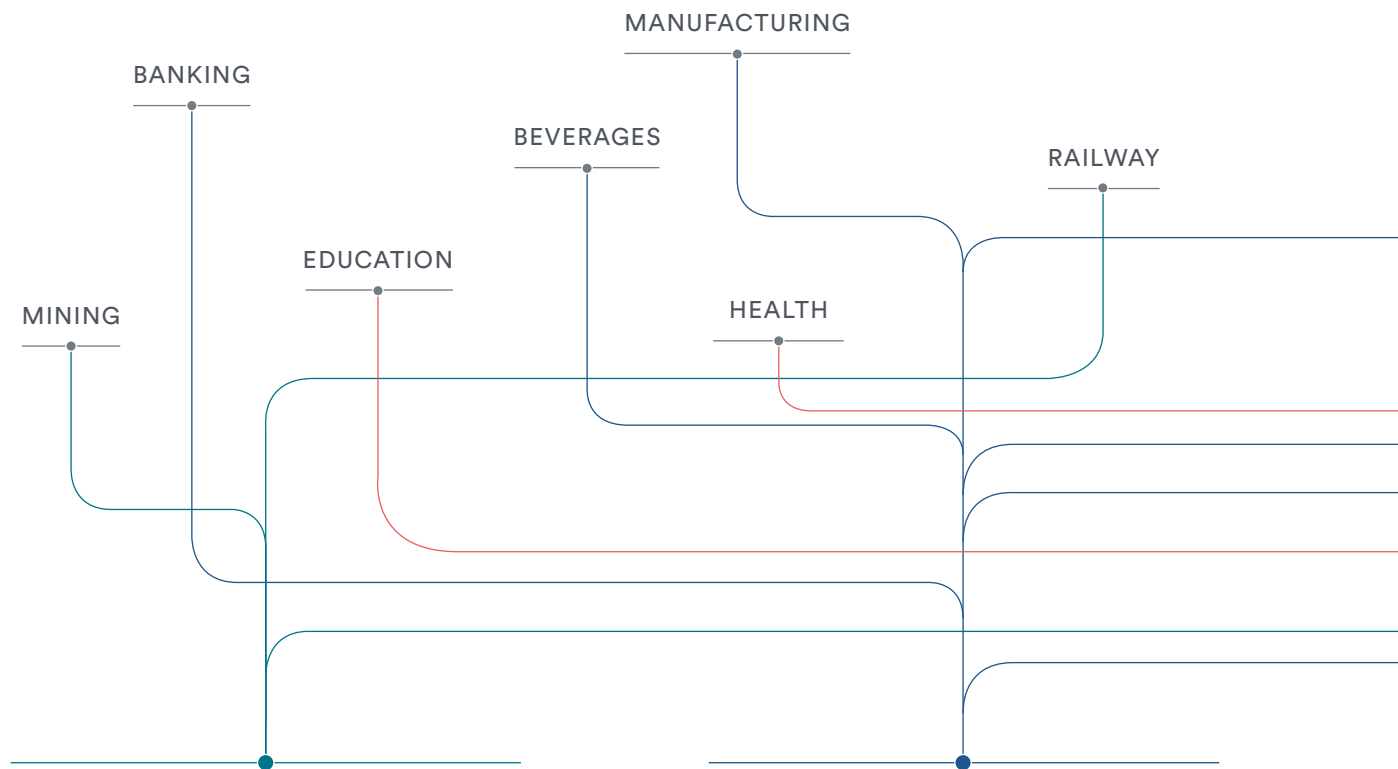
Andrónico Luksic Abaroa, Founder

The Luksic Group has been in existence for nearly 70 years, and throughout this period it has maintained intact three core features that have become hallmarks of the Group. The first was the desire to become a high-stakes global conglomerate. At present, the Group's companies have business activities in over one hundred countries, thereby reaffirming its strategy of international diversification. A second characteristic, right from the Group's beginnings, has been to seek out world-class strategic partnerships in the mining, financial and industrial sectors. The Luksic Group has a high percentage of partner participation in their range of companies, with partners generally contributing experience and knowledge of state-of-the-art technologies. Lastly, the founder's vision was to diversify activities into different productive sectors, a strategy that continues to this day as a unique trademark.

Currently, the Luksic Group is present in diverse economic sectors through two of its holding companies: Quiñenco S.A. (industrial and financial, led by Pablo Granifo Lavín) and Antofagasta PLC (mining, led by Jean-Paul Luksic Fontbona). A third business area is focused on the

tourism and real estate sector in Croatia (led by Davor Luksic, one of the grandsons involved in family business activities or social foundations).

In addition to creating and managing leading companies in Chile, Andrónico Luksic Abaroa and family have always shown a deep commitment to social progress. They have established non-profit organizations in order to contribute to Chile's development and help solve social challenges. The current Luksic Foundation is the family's main charitable organization and where Mr. Luksic Abaroa dedicated most of his time and work during the last years of his life. His daughter, Paola Luksic Fontbona, now leads the Foundation, whose aim is to help provide equal access to high quality education for children in underprivileged areas throughout Chile. After Andrónico Luksic Abaroa's death, his family expanded his philanthropic legacy by founding five other non-profit organizations in Chile (fundacionesfamilialuksic.cl). One of these foundations is named after Guillermo Luksic Craig, who sadly passed away in 2013.



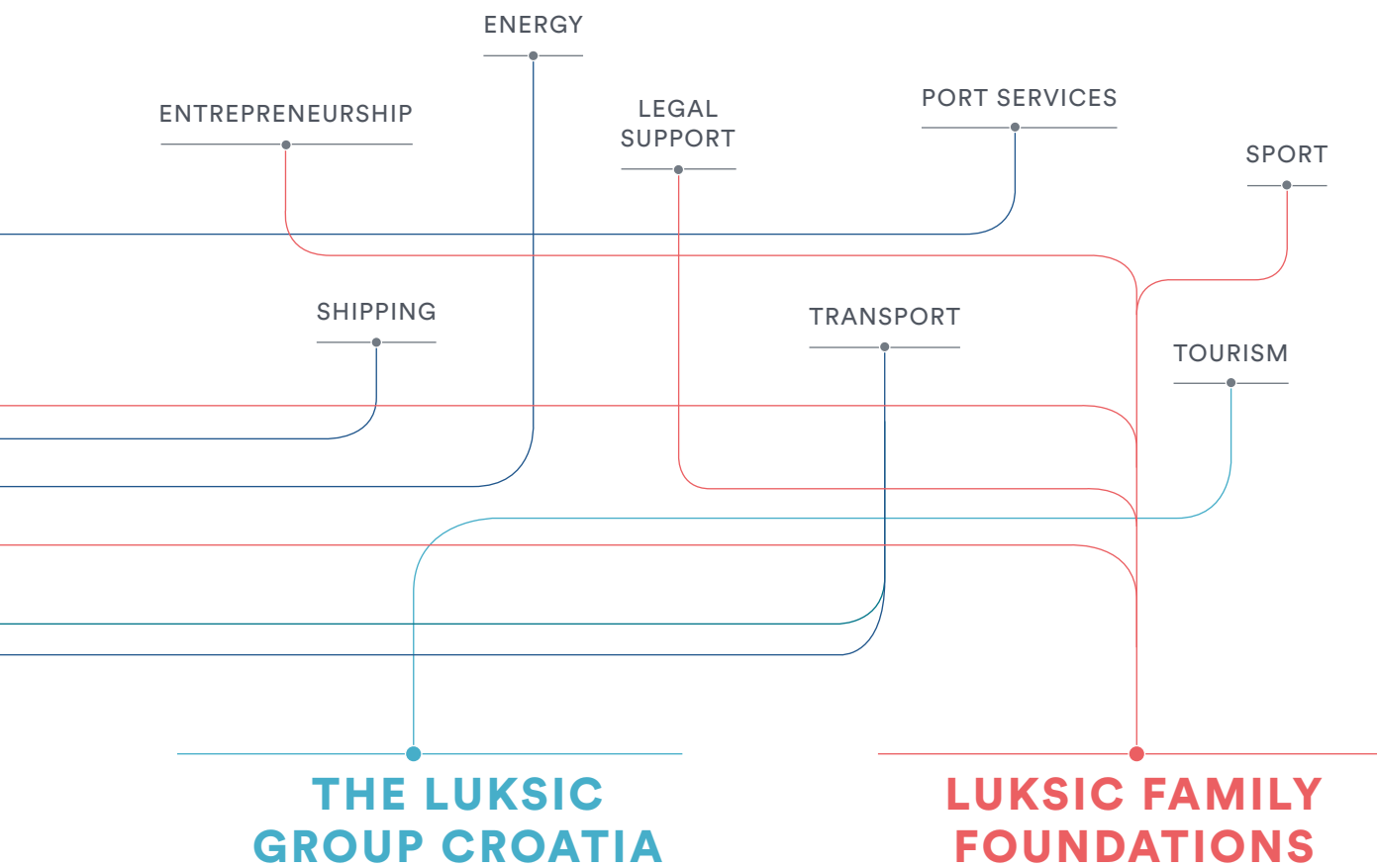
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QUIÑENCO S.A.

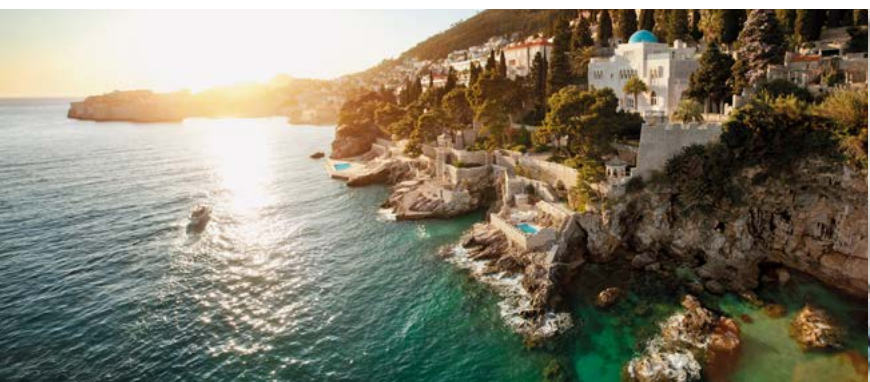
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Los Pelambres, Coquimbo Region

ANTOFAGASTA PLC

Developing mining for a better future

Who we are

Antofagasta PLC is the leading Chilean publicly-listed mining group, and one of the largest copper producers in the world.



OWNERSHIP STAKE OF THE LUKSIC
GROUP IN ANTOFAGASTA PLC

2022 PRODUCTION

<div>Cu</div> <div>Copper</div>	<div>646,200</div> <div>tons of copper</div>
<div>Mo</div> <div>Molybdenum</div>	<div>9,700</div> <div>tons of molybdenum</div>
<div>Au</div> <div>Gold</div>	<div>176,800</div> <div>ounces of gold</div>

The history of Antofagasta PLC began with the Antofagasta (Chile) & Bolivia Railway, which was listed on the London Stock Exchange in 1888. In 1980, the Luksic Group acquired control of the company and in 1982 Antofagasta Holding PLC (in 1999 renamed Antofagasta PLC) was created.

Since then, the company has grown to become one of the ten largest copper producers in the world. Today, mining is the company's core business, representing over 97% of revenue and EBITDA. Antofagasta operates four copper mines in Chile, Los Pelambres, Centinela, Antucoya and Zaldívar, two of which produce significant volumes of by-products. The company also has a portfolio of growth opportunities located mainly in Chile. In addition to mining, the Group has a transport division providing rail and road cargo services in northern Chile predominantly to mining customers, which include some of Antofagasta's own operations.

In addition to mining operations in Chile, the company also has its vision set on international expansion. It seeks to find new ore resources in countries such as Peru, Canada, and the United States. The quest for growth has led to the development of a copper, nickel and PGM project in Minnesota, USA. Furthermore, Antofagasta PLC's shares are traded on the London Stock Exchange under the ANTO stock symbol, and its shares are a constituent of the FTSE100 index.

Chile is the largest copper producing country in the world, with 23% of global copper reserves held beneath its soil and a reputation for high mining standards. Antofagasta PLC is the only Chilean publicly-listed mining group operating in the country's large-scale copper industry, alongside multinational players and the state-owned company Codelco.

Antofagasta PLC is consistent with the Luksic Group's preferred business model. The basis of the model is to build partnerships with companies that own from 30% to 50% of their mines, with the operation and management of the deposits remaining under Antofagasta PLC's control.



“Copper mining is the only industry in Chile that is a major global player. On an annual basis, it generates about 14% of the country’s GDP, and around 90% of this remains in the Chilean economy.”

JEAN-PAUL LUKSIC

Chairman of Antofagasta PLC since 2004



ANTOFAGASTA
MINERALS

We generate positive changes by paving the way for the future of mining

Human capital is the group's most valuable asset. For this reason, its first priority is to protect the life, health and the wellbeing of its workers, as well as of those who live in communities near group operations and project sites.

Antofagasta PLC has a team of first-class professionals and aims for excellence in everything it does; this has become the group's undeniable trademark. Antofagasta PLC has a long-term vision, yet understands that challenges must be faced with courage in order to learn from mistakes and have the flexibility to adapt to new realities. It is a pioneer in the use of untreated sea water

for copper production and was the first group in the industry to apply thickened tailings technology on a large scale, thereby reducing water consumption.

With a desalinization plant coming on line at its Los Pelambres operation that the company expects for 90% of the water it uses to produce copper to be seawater and recirculated water.

Furthermore, Antofagasta PLC promotes the use of renewable energies to cut back on emissions that negatively impact the environment. Its four mining operations rely solely on energy generated from renewable sources.



TOTAL REVENUE

US\$ 5.86 billion

and an EBITDA of US\$ 2.93 billion was reached in 2022.



INVESTMENT

US\$ 1.9 billion

in 2022 and an estimation of US\$ 1.9 billion for 2023.



“Copper plays a crucial role in fulfilling the dream of achieving a more sustainable world with a better quality of life. It is a vital element for clean energy, electric vehicles and other technologies”

Iván Arriagada, Antofagasta PLC CEO since 2016.

GENERATION OF OPPORTUNITIES FOR COMMUNITIES AND REGIONS

US\$ 57 million were allocated to corporate social responsibility in 2022 in order to promote community investment programs and social projects. This included donations, sponsorships and financing of the Minera Los Pelambres Foundation.

INNOVATIVE SOLUTIONS IN WATER USAGE

Around 45% of all water used during 2022 in the group's operations was raw seawater. The group is a pioneer in the use of untreated sea water for mining, dating back to 1993.

JOB CREATION

Antofagasta employs some **23,000 people**, where 26% are own employees and 74% are contractors. Antofagasta's People Strategy is built on four pillars: culture, talent management, organisational effectiveness, and labour relations and engagement.

PROMOTING RENEWABLE ENERGY

Los Pelambres is completing constructing of a desalination plant, and recently received the permits to double its current capacity. By 2025 this will result in **over 90% of its water** usage coming from desalinated sea water and recycled water.

PROMOTING PRODUCTIVE CHAINS

Over 2,000 suppliers of goods and services form part of Antofagasta's supply chain, of whom 96% were based in Chile.





LOS PELAMBRES

The production facilities of Minera Los Pelambres stretch over 120 kilometers between the Andes mountain range and the Pacific Ocean, along the Choapa province in the Coquimbo region. It is a sulfide ore mine that began operations in 1999. It produces copper concentrate (with gold content) and molybdenum concentrate, through a grinding and flotation process.

The ore is extracted from an open-pit mine located in the Salamanca district, roughly 240 kilometers northeast of Santiago, and is shipped out via the Punta Chungo port in Los Vilos.

Antofagasta PLC is the operator and controlling shareholder with 60%, and a consortium of Japanese companies, consisting of JX Nippon Mining, Mitsubishi Materials, Marubeni, and Mitsubishi Corp, owns the remaining 40%.



Alejandro Vásquez
General Manager
since 2022

2022 production



275,000
tons of fine copper
concentrate



7,200
tons of molybdenum



43,100
ounces of gold







All of the water used in Minera Centinela operations is saltwater brought up from the coast to the mine at an altitude of 2,200 meters through a 145 kilometer aqueduct. At Antucoya, 96% of the water used is raw seawater.

CENTINELA

As a part of its efforts to ensure company growth, the group created Minera Centinela in July 2014, by merging El Tesoro and Esperanza's operations. The mine is located at 2,300 meters above sea level in the Sierra Gorda district, an important mining area in the Antofagasta Region.

The mine property contains both sulfide and oxide copper ores and produces gold as a byproduct. In 2018 it also began producing molybdenum.

For water resource conservation purposes, the company largely operates with sea water, and is the first mining company in the world that uses thickened tailings technology on a large scale.

Antofagasta PLC owns 70% of the property, and the remaining 30% is owned by Marubeni Corporation.



Carlos Espinoza
General Manager
since 2020

2022 production

Cu Copper	247,500 tons of fine copper in cathodes and concentrate
Au Gold	133,700 ounces of gold
Mo Molybdenum	2,400 tons of molybdenum

A thermosolar plant with 1,280 connector module units has decreased the use of diesel fuel at the mine.

ANTUCOYA

Antucoya, a copper oxide mine, is the group's newest operation, and is located in the Antofagasta Region, between the María Elena and Mejillones districts, at 1,700 meters above sea level. It began commercial production in April 2016. The mine operates almost exclusively with untreated sea water, extracted from facilities

immersed in the Michilla Cove. Given its low ore grade (an average of 0.35%), this operation faces efficiency and production challenges which will be a common issue in future mining operations. Antofagasta PLC owns 70% of the mine's property, and the remaining 30% is owned by its strategic partner Marubeni Corporation.



2022
production:



79,200
tons of fine copper
cathodes



Ivo Fadic
*General Manager
since 2023*





2022 production



44,500

total tons of copper cathodes
and concentrate

ZALDÍVAR

Antofagasta PLC's constant objective is to ensure sustainable growth in the mining sector. Therefore, in December 2015 it acquired 50% of the Zaldívar Mining Company from Barrick Gold Corporation, thus transforming this 20-year old operation into a new asset. With this transaction, the Group also became the mine's operator. The deposit is located in the Antofagasta Region, at over 3,300 meters above sea level.



Leonardo González
General Manager
since 2023



View of the Zaldívar mine, Antofagasta, Chile



FERROCARRIL DE ANTOFAGASTA

Established more than 130 years ago, Ferrocarril de Antofagasta (FCAB) is one of the most important domestic integrated transportation systems in the region. The quality of its services and track record have made it the logistics arm of Antofagasta PLC.



Katharina Jenny
CEO since 2019

FCAB is a key player in the development and growth of the Antofagasta Region. It provides integrated, multimodal and operational services with over 700 kilometers of track, and it has railway locomotives with hopper and tank cars, in addition to a fleet of trucks with state-of-the-art technology capable of transporting products from the largest mines in Northern Chile. Currently, FCAB transports sulfuric acid, copper concentrates, anodes, cathodes, brine, lime, solvents and fuel. FCAB also transports zinc and lead concentrates from Bolivia, and minerals to and from the ports of Antofagasta and Mejillones.

2022 transported cargo:

7.1 million tons





Santiago, capital city of Chile

QUINENCO

Contribute to progress.
Develop enterprises.
Create value.



Who we are

Quiñenco is one of Chile's largest and most diversified business conglomerates. It includes companies that are leaders in six key areas of the Chilean economy and has investments in 136 countries on five continents that together employ a global workforce of 74,700.

Founded in 1957, Quiñenco is a holding company that manages investments in the financial, beverage, manufacturing, energy, transport and port services sectors.

The company has established a value creation system for the professional management of its investments. It acquires, restructures and develops assets to maximize profitability and, when appropriate, it divests them. Over the last two decades, the company has proven its value-building capacity, consolidating the profits for shareholders.

Maintaining control or significant influence over its companies, either directly or through strategic alliances with world-class industry leaders, is an essential part of Quiñenco's corporate strategy. It maintains a conservative corporate financial policy with low debt levels. It also has a sound cash position, which allows it to take advantage of new business opportunities.

ASSETS UNDER MANAGEMENT AS OF DECEMBER 2022


US\$ 122.3 billion



LUKSIC GROUP OWNERSHIP
IN QUIÑENCO

**Citigroup, Heineken, Pepsi,
Nestlé, Hapag- Lloyd,
Nexans, Shell**

Quiñenco forms partnerships with world-class corporations to develop its markets and products and to take advantage of its combined know-how, experience and financial capacity.

A photograph of two men standing side-by-side in a grand, dimly lit hall with large wooden doors and columns in the background. The man on the left has a grey beard and mustache, wearing a dark suit, light blue shirt, and a red patterned tie. The man on the right has short grey hair, wearing a dark suit, light blue shirt, and a yellow patterned tie. Both are looking directly at the camera.

“I am absolutely certain that, at Quiñenco and each of our companies, we have the best people, of great intellectual and professional stature, who are undeniably capable of leadership, taking the helm with a firm hand and facing whatever challenge may arise”.

ANDRÓNICO LUKSIC C.
Former Chairman, 2013-2023

“We will continue contributing to progress, moving forward on this path with a passion for excellence, seeking opportunities for sustainable growth, diversifying on a solid foundation and with a strong commitment to our corporate governance and principles”.

PABLO GRANIFO
Chairman, since December 29, 2023

We contribute to the progress of Chile and the world.

At Quiñenco we work to progress and we are open to the world as we seek new ventures and discover new horizons that create value for companies, their shareholders and their collaborators. Rather than just striving to do things well, we always aim to do them better, and with a long-term perspective.

We understand sustainability in its three dimensions: economic, social and environmental. We seek results, while at the same time contributing to economic growth and the development of people, communities and the areas where we have a presence. The following four strategic focuses guide the company as it builds a healthy coexistence with society:



LEADERSHIP



EXCELLENCE



SUSTAINABLE
HUMAN
DEVELOPMENT



COMMITMENT
TO COUNTRY





“Our results and development reaffirm our growth and international diversification strategy. We will continue advancing along this path, growing organically in Chile and exploring business opportunities abroad.”

Francisco Pérez Mackenna, *CEO of Quiñenco since 1998*



136 countries



+440 vessels

US\$ 7.8 billion

2022 Net Asset Value

US\$ 4.1 billion

Quiñenco 2022 net income



60%

of the assets of our main operating companies are in Chile.



3

group companies are listed on the Dow Jones Sustainability Index Chile (DJSI Chile): Banco de Chile, CCU and SM SAAM.

US\$ 81 billion

2022 consolidated assets

US\$ 5.6 billion

2022 market capitalization

US\$ 57.7 billion

aggregate revenues

Banco de Chile

Banco de Chile's headquarters, Santiago

BANCO DE CHILE

The Bank of Chile

Banco de Chile is a leading financial institution in the Chilean banking industry, with more than 130 years of tradition and 2.4 million active clients, offering comprehensive solutions and advisory services for their financing, investment, savings and cash management needs.

The strategic alliance with Citigroup complements the bank's financial services of excellence for its customers and gives access to one of the most important financial platforms in the world. Historically, Banco de Chile has consistently outperformed the Chilean banking sector in terms of Return on Equity.

Banco de Chile has solid competitive advantages supporting its industry leadership position. These include its equity strength, dedication to service excellence and distinctive risk management. These advantages and a superior client portfolio enable Banco de Chile to consistently have outstanding solvency, recommendation, and credit quality indicators.

As one of the most recognized Chilean brands, Banco de Chile's contribution has been essential to the growth and development of Chile's national economy and has provided strategic support for local entrepreneurship. The promotion of financial education and sustainable and environmentally friendly business growth are among Banco de Chile's main commitments.



“The history of Banco de Chile is closely linked to the history of our country, and it has always been a key player in the economic and social progress of our country. Based on our tradition, financial stability and exceptional service over more than 130 years, we have an optimistic vision of the future of our institution that will continue contributing to the welfare of our clients.”

Eduardo Ebensperger, CEO since 2016

OWNERSHIP STRUCTURE

As of December 2022



STAKE HELD JOINTLY BY QUIÑENCO AND CITIGROUP IN BANCO DE CHILE THROUGH LQIF



12,550 employees

US\$ 64.6 billion in assets

Leading private bank in Chile

HAPAG-LLOYD / CSAV

A cleaner future for shipping

The Compañía Sud Americana de Vapores, CSAV, in which Quiñenco holds a 66,45% stake, is a Chilean company with a track record spanning more than 150 years. Since December 2014, it has been one of the largest shareholders of the German shipping and container transportation company, Hapag-Lloyd.

Hapag-Lloyd was established in 1847 and is one of the world's foremost container shipping companies. Its headquarters are located in Hamburg, Germany, which is the hub for a network of 135 countries around the world. The company has a modern fleet of 251 vessels.

After its 2017 merger with United Arab Shipping Company (UASC), Hapag-Lloyd became the fifth largest container shipping company in the world. The synergies achieved through this merger also made it one of the most efficient shipping companies worldwide.

In 2022, CSAV reported the highest annual profits ever recorded for a listed company in Chile with earnings of US\$ 5.6 billion.

251 vessels

11.8 million

TEU transported in 2022

14,248 employees

EBITDA

US\$20.5 billion

in 2022



Óscar Hasbún

CEO of CSAV since 2012; member of the Supervisory Board of Hapag Lloyd.



Rolf Habben Jansen

Hapag-Lloyd's CEO since 2014





OF HAPAG-LLOYD
BELONGS TO CSAV, A
QUIÑENCO SUBSIDIARY.



Hapag-Lloyd



CSAV
150 años

Hamburg Express

CCU works in strategic alliances in different business areas with market leaders including: Heineken, Coors, Pepsi, Nestlé, Watt's and Postobón, in the representation of both global and its own local brands.



Patricio Jottar
CEO since 1998



Beer production in CCU Quilicura plant, Santiago, Chile

CCU

A passion for creating experiences to share a better life together.

Over the years since it was founded, CCU has diversified its operations, transitioning from a Chilean beer-based company into a leading regional multicategory branded beverage company with operations in six Latin American countries: Chile, Argentina, Bolivia, Colombia, Paraguay and Uruguay.

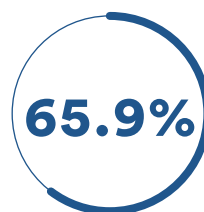
The following are among the Company's principal licensing, distribution and joint venture agreements: Heineken Brouwerijen B.V., PepsiCo Inc., Seven-up International, Schweppes Holdings Limited, Société des Produits Nestlé S.A., Pernod Ricard Chile S.A., Promarca S.A. (Watt's), Red Bull Panamá S.A., Stokely Van Camp Inc., and Coors Brewing Company.

In Chile, CCU is one of the largest players in every beverage category in which it participates, including beer, soft drinks, mineral and bottled water, functional drinks, nectar, wine and spirits.

CCU works to ensure its long-term value and sustainability is one of its three strategic pillars, together with growth and profitability, caring for and respecting the environment, as well as considering the present and future well-being of all its stakeholders.

OWNERSHIP STRUCTURE

As of December 2022



OF CCU'S PROPERTY IS HELD BY IRSA, A 50/50 JOINT VENTURE BETWEEN QUIÑENCO AND HEINEKEN

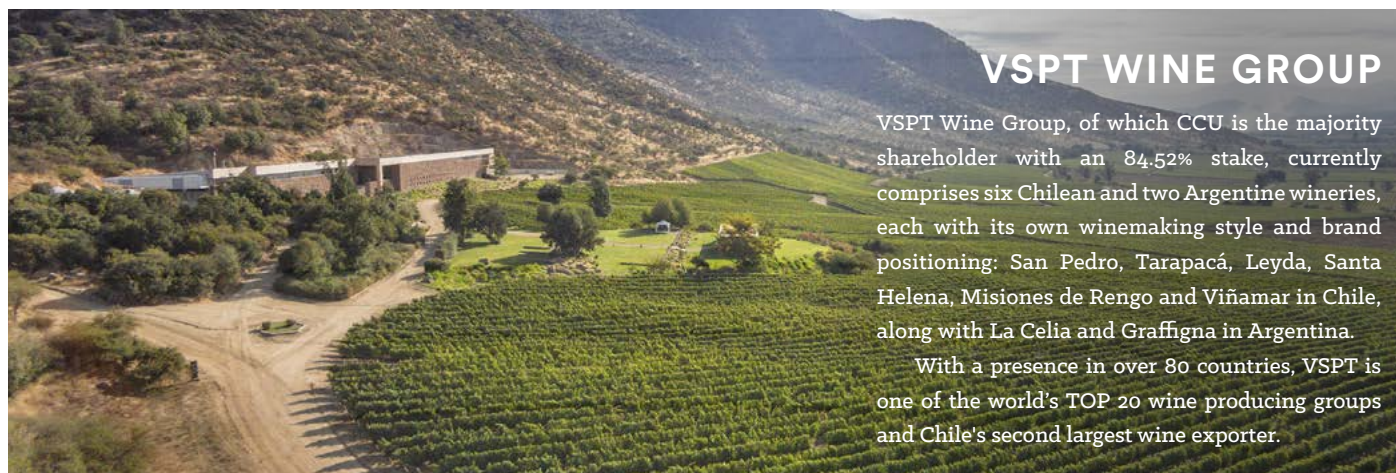


35 plants and **50** distribution centers

10,513 employees

US\$ 4.2 billion in assets

US\$ 418 million in EBITDA



VSPT WINE GROUP

VSPT Wine Group, of which CCU is the majority shareholder with an 84.52% stake, currently comprises six Chilean and two Argentine wineries, each with its own winemaking style and brand positioning: San Pedro, Tarapacá, Leyda, Santa Helena, Misiones de Rengo and Viñamar in Chile, along with La Celia and Graffigna in Argentina.

With a presence in over 80 countries, VSPT is one of the world's TOP 20 wine producing groups and Chile's second largest wine exporter.



The Nexans plant in Halden, Norway

NEXANS

Electrify the future.

With a history spanning over 120 years, Nexans is one of the world's principal cable manufacturers, enabling the transmission of energy and essential data for the current and future development of the world.

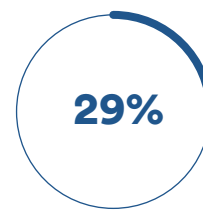
Headquartered in France, Nexans sets a technological benchmark. It manufactures an extensive range of cables and cabling solutions that transmit power and information to millions of people, communities and industries. The company is continuously innovating across its entire range of products and services.

As a global player in the cable industry, from behind the scenes Nexans delivers the innovative services and resilient products that carry thousands of watts of energy and terabytes of data per second around the world. Millions of homes, cities, and businesses are powered every day by Nexans' high-quality, sustainable cabling solutions.

Nexans is currently a major player in all areas of electrification, including the generation, transmission, distribution and usage of energy.



Christopher Guérin
CEO since 2018



QUIÑENCO'S OWNERSHIP STAKE
IN NEXANS AS OF DECEMBER 2022

ASSETS

6.4 billion euros

27,932 employees

42 countries with industrial activities

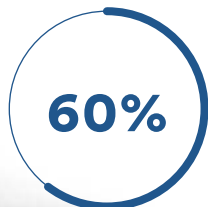
EBITDA

599 million euros in 2022

A large-scale photograph of an offshore wind farm. In the foreground, a massive white wind turbine dominates the left side, with its three blades extending across the frame. The blades have small red markings. In the background, a series of similar wind turbines are visible, receding into the distance over a deep blue sea under a clear sky. A small red and white boat is visible near one of the turbines in the middle ground.

Nexans

SAAM has partnerships with strategic local and global operators in the different markets where it operates.



QUIÑENCO'S OWNERSHIP
STAKE IN SM SAAM



SM SAAM

Connecting business with new opportunities.

SM SAAM is a multinational company based in Chile, with operations at more than 90 ports spread across 13 countries in the Americas, from Canada to Patagonia, and offering services for foreign trade through two business areas: Towage and Air Cargo Logistics.

SAAM Towage boasts consolidated leadership in the Americas and is the third largest provider of towage services worldwide. With more than 190 harbor tugs, its services include vessel berthing and deberthing support, assistance, salvage, towage and ferries, both in harbor and offshore, in the main ports in Chile, Mexico, Brazil, Uruguay, Ecuador, Guatemala, Costa Rica, Canada, Panama, Colombia, El Salvador, Honduras and Peru.

In the logistics business, the company provides airport services in Chile, Colombia and Ecuador through its subsidiary Aerosan, a fully owned company as of 2020.



Macario Valdés
CEO since 2016

Operations in

+90 ports in **13** countries in the Americas

+4,000 employees

1st tugboat operator in the Americas

EBITDA

US\$147 million in 2022

Note: the sale of SM SAAM's activities in port terminals and land logistics (classified as discontinued operations in 2022), was materialized on 1 August 2023.

ENEX

To be the energy that drives your world.

Enex was acquired in 2011 and inherited almost 100 years of Shell's legacy in Chile. In 2018, the Company kick-started its international expansion by acquiring Road Ranger, the fourth largest travel center network in the United States. A year later, it entered Paraguay, acquiring Gasur SRL, a local service station network.

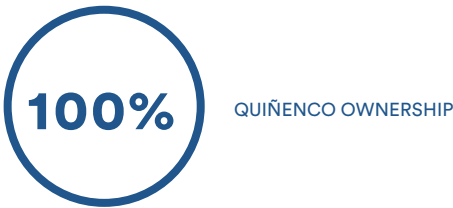
Enex has established itself as a premier provider of mobility services to both individuals and professional fleet customers primarily through a well-established network of fuel and electric stations, convenience stores and travel centers, alongside a complementary top-tier fuels and oil-based lubricants distribution platform. The company has a network of more than 440 Shell service stations and 208 upa! and up!ta convenience stores in Chile, over 70 service stations in Paraguay, and more than 40 Road Ranger travel centers in the United States.

In Chile, Enex is also a leading player in the distribution and commercialization of fuels and lubricants for various industries, such as Mining, Aviation, Transportation, Construction, Marine and Forestry. In addition, it has a network of fast-charging points located in service stations in Chile.

Among other investments, Enex has a 50.00% stake in Asfaltos Conosur S.A., an operator of bitumen storage and dispatch; and a 33.33% stake in SIAV LTDA, which provides fuel storage and supply services to aircraft at Santiago International Airport.

OWNERSHIP STRUCTURE

As of December 2022



208 upa! and up!ta convenience stores in Chile

3,602 employees

447 service stations under Shell license in Chile

45 travel centers in USA

75 service stations in Paraguay





Nicolás Correa
CEO since 2013





THE LUKSIC GROUP CROATIA

Developing Croatian tourism to create
the finest guest experience

Who we are

The Luksic Group Croatia is one of the largest and most successful hospitality investors in the Croatian tourism industry.

It all began in 1999 when Andrónico Luksic Abaroa made his first investment in tourism by purchasing Grand Villa Argentina, built in the 1920s and one of the most iconic hotels in Dubrovnik. A few years later, the Group's tourism investments were further expanded through the purchase of Plava Laguna in Poreč, Istria. The Luksic Group's current operations are primarily focused on Istria and Dubrovnik, two of the most popular tourism destinations in Croatia.

For the past 25 years, the Group has grown its business operations in Croatia through a portfolio of tourism and real estate companies, including Adriatic Luxury Hotels, Plava Laguna, and Excelsa Real Estate. These companies operate in Dubrovnik, Poreč, and Umag and include 28 hotels, 9 camping sites, 10 apartment villages, and numerous other luxury properties, such as the iconic Villas Agava and Sheherezade.

Additionally, Excelsa Real Estate owns and operates the famous Dubrovnik Cable Car, which transports approximately 400 thousand passengers per year, and manages a diverse portfolio of 10 commercial properties in Croatia.

47,000

bed capacity

US\$ 101 million

total EBITDA approx.

US\$ 277 million

total revenues approx.

US\$ 731 million

total assets (book value) approx.

** figures as of December 2022*

A portrait of Davor Luksic Lederer, a man with a shaved head and a short beard, wearing a dark blue suit, white shirt, and dark tie. He is looking directly at the camera with a serious expression. The background is a textured, grey stone wall.

“I’m very proud to continue my grandfather’s work and legacy. In over two decades, we have invested and grown significantly in the tourism sector, thus contributing to the overall growth and development of the Croatian economy.”

DAVOR LUKSIC LEDERER

Executive Chairman of Adriatic Luxury Hotels, Plava Laguna, and Excelsa Nekretnine since 2011.

Hotel Excelsior, a century-old landmark hotel in Dubrovnik, is part of the Dream Collection, and a member of Mr. & Mrs. Smith's small luxury hotels collection.



Dubrovnik, Croatia



Adriatic Luxury Hotels

Adriatic Luxury Hotels, headquartered in Dubrovnik, Croatia, stands as the epitome of luxury hospitality in the region. Its renowned portfolio comprises of premier seaside hotels and villas, strategically located in iconic destinations, including Dubrovnik, a UNESCO World Heritage Site, Mljet island with its pristine national park, and the picturesque harbor town of Cavtat.

8 Hotels

1,556
room accommodation units

3,111 beds

1,191 employees
(in peak season)

511,546
total number of overnight stays

** figures as of December 2022*

The properties are celebrated for excellent service and modern design. Each guest is warmly welcomed with personalized hospitality, and the company's commitment to professionalism guarantees a superlative level of service for every guest.

Adriatic Luxury Hotels has three distinct hotel collections. The Dream Collection features prestigious establishments such as Hotel Excelsior Dubrovnik, Hotel Bellevue Dubrovnik, Hotel Supetar Cavtat, Villa Orsula, and Villa Agave, representing the pinnacle of the region's hospitality offering. The Escape Collection includes exceptional properties such as Hotel Dubrovnik Palace, Hotel Kompas Dubrovnik, Grand Villa Argentina, and Villa Glavić. Hotel Croatia Cavtat d.d., part of the Escape Collection, is owned by Plava Laguna d.d. and operates under a management agreement with the company. Completing the collection is the Unwind Collection, featuring Hotel Odisej Mljet.

ALH is dedicated to curating unforgettable experiences that merge luxury with the stunning coastal charm of Croatia. As the leading luxury hospitality company in Dubrovnik, ALH aims to consistently deliver the highest level of quality and service to each guest.

98%

LUKSIC GROUP
CROATIA
OWNERSHIP

Plava Laguna

On January 1, 2018, Plava Laguna Poreč and Istraturist Umag merged to create Plava Laguna, expanding the company's portfolio and area of operation. The company operates in Poreč and Umag, two of the most recognized destinations on the Istrian peninsula.

Plava Laguna d. d. Poreč, a tourism and hospitality company, traces its origins to a campsite hotel founded in 1957. Most of Plava Laguna's hotels and facilities were built in the mid-1970s when the company focused on sports and recreational tourism, making it a pioneer in Croatia's tourism industry.

In 2000, the Luksic Group took a majority stake in Plava Laguna through Sutivan Investments Anstalt. Then, in 2014, the company achieved a significant milestone by acquiring a majority stake in Istraturist Umag d.d., marking one of the most significant transactions in Croatian tourism history. This acquisition expanded Plava Laguna's portfolio, bringing on board a hotel company with a rich 50-year history and substantial accommodation capacity. As a result, Plava Laguna emerged as a prominent player in Croatia's tourism sector, with the capability to accommodate over 43,000 guests daily, spanning 20 hotels, 10 apartment complexes, and 9 campsites. The full integration of Istraturist Umag into Plava Laguna was successfully accomplished on January 1, 2018, accompanied by a comprehensive rebranding initiative aimed at modernizing and revitalizing the company's image.

Plava Laguna's "vacation playgrounds" in Poreč and Umag provides guests with a wide range of services in hotels, apartments and campsites. Our portfolio spans from mid-range offerings in our 3- and 4-star properties to premium services in our 5 stars establishments. In 2023, Plava Laguna introduced 'Plava Laguna Sport', a brand dedicated to promoting sports tourism development in Istria.

9 campsites

20 hotels

43,589 beds

16,489 accommodation units

3,000 employees (in peak season)

5.04 million total overnight stays

10 apartment villages

** figures as of December 2023*

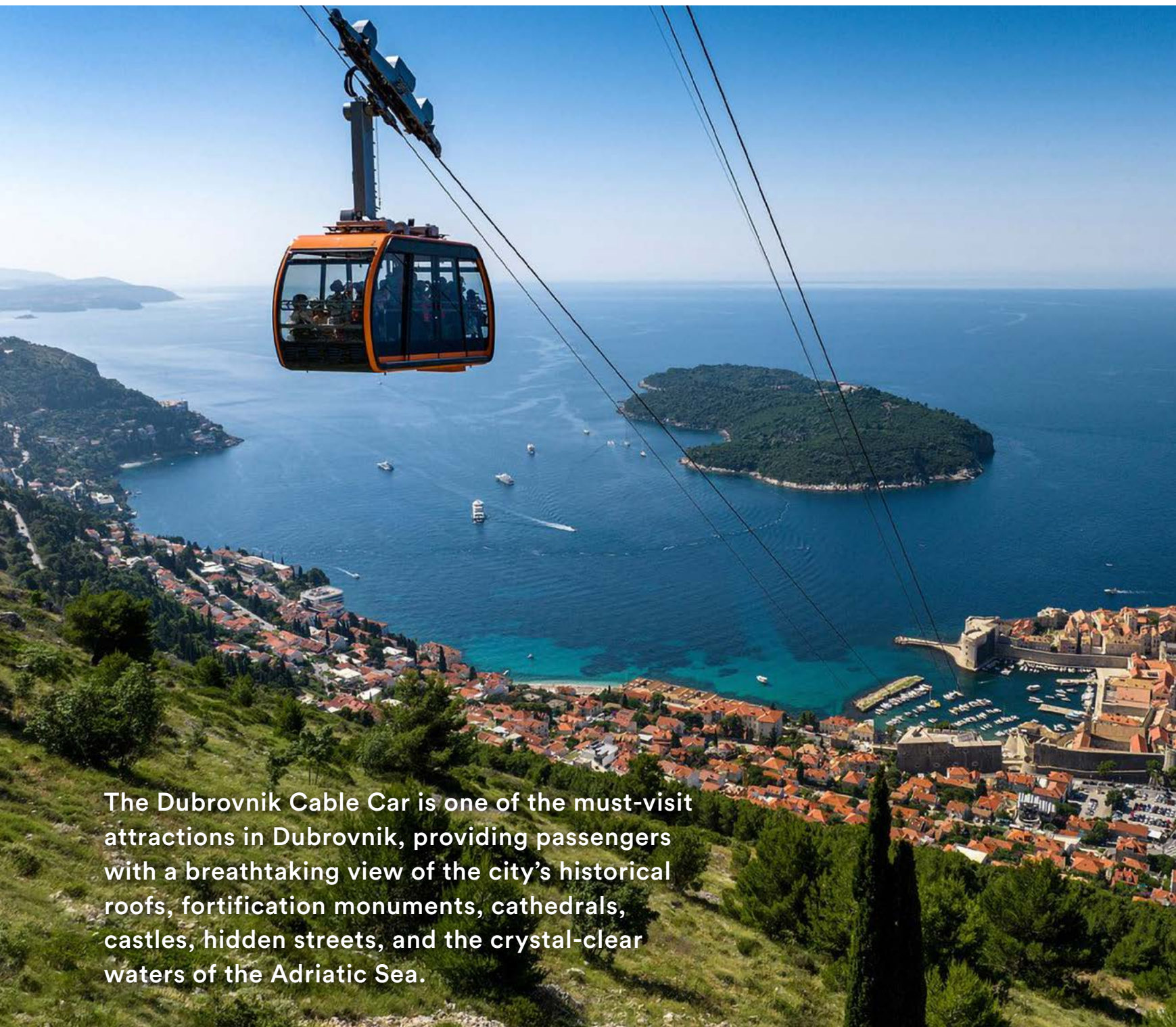


84%

LUKSIC GROUP
CROATIA
OWNERSHIP



Plava Laguna is proud to own and organize the Croatia Open Umag, a renowned men's ATP 250 tennis tournament held in the picturesque town of Umag, Croatia. This event, which began in 1990 as the Yugoslav Open, holds the distinction of being the oldest tennis tournament in Croatia and the region. Set against the stunning backdrop of the Adriatic coastline, the tournament takes place on outdoor red clay courts and has become a beloved fixture in the ATP calendar. It's not only the biggest sporting event in Croatia but also hosts an incredible entertainment and culinary program, making it a fun and cherished experience for both players and spectators.



The Dubrovnik Cable Car is one of the must-visit attractions in Dubrovnik, providing passengers with a breathtaking view of the city's historical roofs, fortification monuments, cathedrals, castles, hidden streets, and the crystal-clear waters of the Adriatic Sea.



LUKSIC GROUP
CROATIA
OWNERSHIP



Excelsa Real Estate

Established in 2006, Excelsa Real Estate manages a diverse portfolio of commercial properties in various Croatian cities and is involved in other real estate-related activities. Excelsa's most valuable assets are either near or within the historic city walls of Dubrovnik, including historic buildings like Pucić Summer Residence, Nautika, and Lučarica, along with a parking lot close to Dubrovnik's historic area.

In 2009, Excelsa embarked on the restoration of Dubrovnik's cable car, originally built in 1969 and damaged during the 1991–1995 Homeland War. The renovated cable car reopened in July 2010, becoming part of Excelsa's real estate activities. Since then, it has transported more than 4.8 million passengers until October 2023.

Currently, Excelsa Real Estate manages a range of properties, including three historic buildings in Dubrovnik, a parking area near the historic district, dry docking facilities in suburban Dubrovnik, the operation of the Dubrovnik cable car, a building in Split within Diocletian's Palace, commercial spaces in Dubrovnik and Šibenik, and various plots of land covering 35,000 m² in the Konavle area, just 35 km from Dubrovnik.

390,000 total annual cable car passengers

** figure for 2023*



LUKSIC FAMILY FOUNDATIONS

We are committed to Chile and to building
opportunities for a better quality of life

Who we are

“Helping people has opened up a new world for me”

ANDRÓNICO LUKSIC ABAROA

Founder

An essential part of the legacy left by Andrónico Luksic Abaroa was his philanthropic activity. Convinced that it was his duty to contribute to the development of his country with its social needs, from the 1960's Mr. Luksic started creating institutions focused on helping underprivileged children and young people in Chile.

Today his children and grandchildren have not only taken over control of the foundations he set up, but also extended the work he started into what are today six social benefit organizations. These make their contributions to society in various areas: entrepreneurship, justice, health, sport, and in particular, education. The latter was an area chosen originally by the founder and where today the family devote its greatest efforts.

Four organizations presently make a contribution at various stages of the education process. *Fundación Luksic*, *Fundación Educacional Luksic*, *Fundación Educacional Oportunidad*, and the initiative *Luksic Scholars* together cover a range of activities from preschool education to postgraduate studies. These activities extend from rural elementary schools and high schools in underprivileged areas to technical studies institutes and even to some of the best universities in the world, with which the family has special agreements.

Another three foundations make contributions to the country in other action areas. *Fundación Guillermo Luksic Craig* concentrates on

health and infancy; *Fundación Impulso Inicial* on entrepreneurship, health, education and sport; and *Fundación Amparo y Justicia* on supporting people who need companionship and legal assistance in cases of sexual assault resulting in death.

The family history and roots have also played a role in the charitable work undertaken by the Luksic family. The Croatian origins of the founder influenced, for example, the support given to *Instituto Agrícola Pascual Baburizza*, located in the town of Los Andes, near Santiago, which was originally set up by a prominent Croat who lived in Chile.

The birthplace of Mr. Luksic and his children - the region of Antofagasta – has prompted them to undertake a number of social initiatives related to these origins. These include the building of the new Teletón institute for the rehabilitation of handicapped children in Antofagasta and the Norte Grande region of Chile and the renovation of *Parque Brasil* in the heart of the city. Furthermore, *Fundación Luksic* works with various high schools in underprivileged areas in this part of the country.

The Luksic family has also been a frequent and important collaborator in large money-raising charitable campaigns in Chile, a country that has often been hit by natural catastrophes demanding transversal solidarity and aid.

“Our family is truly committed to contributing to Chile, generating opportunities, fostering talent and helping the most vulnerable to reach a better quality of life”.

PAOLA LUKSIC

President of Fundación Luksic since 2005



Fundación Luksic

Fundación Luksic is the first and oldest of the Luksic family foundations. The family's philanthropic work began with Andrónico Luksic Abaroa in the 1960s and was formalized in the year 2000 when the foundation was established. Since 2020, the organization has brought together the work of Fundación Educacional Luksic, Fundación Impulso Inicial and Fundación Luksic Scholars, in addition to being the vehicle for any of the family's donations. This makes Fundación Luksic the principal philanthropic entity of the Luksic family.

Fundación Luksic's is at the service of Chile, contributing to the country's development by strengthening people's skills and capabilities, through programs in Education, Sports and Entrepreneurship. In addition, we also provide concrete support to individuals and organizations in times of need, particularly when there are natural emergencies in Chile.

We **design and implement evidence-based programs** that enhance the development of socio-emotional competencies and skills in individuals



Isabella Luksic
CEO Fundación Luksic

at different stages of life. With the aim of refining and ensuring the quality of our social programs, we evaluate our initiatives at four key stages, in coherence with the program's respective theory of change. Furthermore, to guarantee an efficient and effective implementation, we operate under a continuous improvement model that focuses on delivering a quality service and experience to our beneficiaries.

Historically, *Fundación Luksic* has supported programs in **Education**. We strongly believe that through education, we can transform the life paths of students, both on a personal and professional level. To this end, we have developed a program for fourth-year students in technical-professional high schools, called *Aspiraciones Sobre el Futuro*, which identifies the main barriers they face when accessing higher education. The aim is to support them in making informed decisions and thus enhance their life trajectories, and this has so far been implemented in 300 schools, reaching over 20 thousand students. To complement this, we also work with teachers, school administrators, and other education





beneficiaries in 2022

professionals to enhance language and mathematics learning for freshman and sophomore students in 31 technical-professional high schools (*Redes Educativas para la Mejora de Aprendizajes*).

Additionally, our education sphere involves two other foundations within the Luksic family. The *Fundación Educacional Luksic* supports the *Instituto Agrícola Pascual Baburizza* (IAPB), a private, subsidized vocational high school founded in 1941 to encourage the advancement of arts and sciences related to the agricultural industry.

Meanwhile, *Fundación Luksic Scholars* supports a variety of academic programs in Chile and abroad with the purpose of contributing to Chile's ongoing human development. Our aim is to facilitate access to opportunities that empower Chileans to cultivate leadership, skills, and knowledge on a global scale. Our portfolio includes over 30 programs that have benefited more than 1,800 individuals over the past 20 years. To complement our work in education, we also use **Sports** as a mechanism for the development of socio-emotional skills and prosocial competencies in children and adolescents. In this sphere, we run football and hockey after-school programs with the aim of promoting physical activity, encouraging healthy lifestyles, fostering teamwork, and developing parenting skills within families. In 2023, over 1200 boys and girls participated in these programs.

Furthermore, to contribute to the development of our country, we also support **Entrepreneurship** programs to enhance entrepreneurial skills, enabling individuals to increase their sales and grow their businesses. We implement three programs aimed towards micro and small entrepreneurs across all of Chile. The *Impulso Chileno* program, which first launched in 2018, has awarded more than 900 entrepreneurs with academic support, one-on-one mentoring and funding between three and five million Chilean pesos to advance their businesses. In 2021, we designed a spin-off of the above program to cater specifically for women entrepreneurs (*Despega Mujer*), which has so far awarded 190 women in nine regions with access to training, mentoring, and learning circles, as well as funding. In addition, we have an agile program that enables

us to provide tangible support in a short time frame to entrepreneurs in need of small machinery and tools (*Impulso Inicial*), which has since inception supported over 10,000 entrepreneurs.

Lastly, we have also support major causes that mobilize the country, such as the annual *Teletón* for disabled children, which the family has been supporting since 2014 by funding the establishment of the new Institute in Antofagasta. In a similar way, we have also developed the capacity to support the response to natural emergencies that Chile frequently experiences, collaborating with institutions, communities, and individuals to provide specific and relevant contributions.



Fundación Guillermo Luksic Craig

This foundation is a nonprofit organization and is the continuation of the Ena Craig de Luksic Foundation. It was set up 20 years ago by Guillermo Luksic Craig in honor of his mother.

Following the early death of Guillermo Luksic at the age of 57, his five children renamed the institution after their father. Right from its inception, it has focused on offering help to those most in need. The organization has worked on various projects including, educational, cultural and health-related initiatives.

The *Guillermo Luksic Craig foundation* is known for working very closely with the *Luis Calvo Mackenna* children's hospital, participating in a number of initiatives. It collaborated in the construction of the “*Consultorio Ena Craig de Luksic*” a building used mainly for pediatric cardiology and bone marrow transplants. It has also supported the implementation of medical equipment in several medical corporations, policlinics, and regional hospitals.

The foundation has supported a number of initiatives in the fields of education and culture, including the restoration of the church in Ovalle, the financing of the film “*El Vuelo de Manutara*”, the construction of a gymnasium on Easter Island and the awarding of scholarships for children at the Choshuenco school. The foundation's current chairwoman, Antonia Luksic Puga, and the vice chairwoman, Isidora Luksic Prieto, are both daughters of Guillermo Luksic Craig, and granddaughters of Andrónico Luksic Abaroa. Under their guidance, the institution has acquired a new focus, the setting up and management of a care home for ill children from outside Santiago, who need a place to stay during their numerous treatments. Inaugurated in March 2019, the home provides comprehensive care for 11 children and their companions. Each person has their own room and receives food and transportation to medical centers, cultural and educational activities.

independent rooms in the care home for children who live in other parts of Chile and need to stay in Santiago for medical treatment.



Fundación Amparo y Justicia

For 25 years, Fundación Amparo y Justicia has worked to facilitate access to justice and psychosocial support for families who have lost a son or daughter due to a sexual assault resulting in death. Building on this experience and their work with families, they have influenced the development of public policies that enable institutions to have the necessary conditions to guarantee the effective exercise of the rights of children and adolescents who are victims of sexual crimes.

Amparo y Justicia dates back to 1998, when a 5 year-old girl was sexually assaulted and murdered in the city of Talcahuano. That same year, three other people were victims of the same crime in other cities of Chile. Due to the absence of public institutions with the expertise to adequately respond to the families of these victims, and the resulting vulnerability of these families, Andrónico Luksic convened a group of renowned attorneys to provide legal representation and psychosocial support free of charge.

That was the beginning of *Fundación Amparo y Justicia*, the first organization in Chile to provide comprehensive assistance to families who have lost a daughter or son to murder involving sexual assault. Since that year, the Foundation has accompanied 46 families in different regions of the country, providing legal, psychological and social support to parents and grandparents, brothers and sisters.

In addition to the above, since 2007 *Amparo y Justicia* has advocated in different ways for public policies that enable the prevention of secondary victimization of children and adolescents. To this end, the Foundation supported Law 21.057 on Videotaped Investigative Interviews, encouraging relevant criminal justice institutions to work in coordination and providing technical advice during the parliamentary discussion and processing of the law and its subsequent implementation. This process began in late 2019 and continues to this day.

In recent years, *Amparo y Justicia* has continued promoting the rights of children and adolescents who are victims of sex-related crimes, by generating information and technical inputs to support public policies related to justice for children, training professionals in criminal justice system institutions, and providing comprehensive assistance to families who have lost a daughter or son to the crime of murder with sexual assault.

important initiatives are carried out by *Amparo y Justicia* in order to support the legal system in the implementation of the Law on the Video Recording of Interviews: instructors and interviewer training; promotion of awareness; and coverage, monitoring and evaluation.



Fundación Educativa Oportunidad

The purpose of this foundation, created by Andrónico Luksic Craig in 2006, is to promote the education and development of children and young people from early childhood, innovating and working in collaboration with other organizations.

The foundation implements three programs. *A Good Start* is a professional development program for educational teams and school leaders that aims to improve the quality of childhood education. In 2023, this program has been implemented in five municipalities and 17 institutions in Cardenal Caro Province, in Chile's O'Higgins Region, benefiting 563 children.

Meanwhile, the *A Good Start* Improvement Network, which includes schools that have taken part in the program, aims to maintain the improvements and promote innovation with a focus on learning. Today, the network is present in eight municipalities and one Local Public Education Service (which covers four municipalities), with a total of 140 institutions benefiting 4,464 children in the O'Higgins Region.

We Learn is a professional development program for English teachers and school leaders which promotes learning English from early childhood. In 2023, the program has been implemented in 35 schools located in the

Coquimbo, Magallanes, and La Araucanía regions, reaching a total of 2,960 students from early years education to elementary school.

Finally, the *Attendance* program provides tools and strategies to public schools that form part of the *A Good Start* and *We Learn* programs, in addition to collaborating in various other areas, reaching a total of 16 Chilean regions, 51 municipalities, 1,670 institutions, and 79,482 children.

One of the program's key achievements is the transfer of the attendance model to the National Board of Nursery Schools and *Fundación Integra*. The foundation also has a Learning Transfer Area, designed to share the lessons learned over the years of implementing the *A Good Start*, *We Learn*, and *Attendance* programs. All of the resources and courses can be found at www.oportunidadenlinea.cl.

Additionally, the foundation offers continuous education programs in areas such as interactions, and a leadership diploma for continuous improvement in early childhood education.

During 2023, almost 3,000 professionals received training from the foundation, and more than 4,000 people started courses on its platform.



+8.000

children benefited by the programs "Un buen comienzo", "Red de mejoramiento", "Asistencia" and "We Learn".

Fundación Te Apoyamos

Fundación Te Apoyamos is the most recent charitable institution set up by Andrónico Luksic Craig. It began operating in September 2022. Its purpose is to help people or groups that are going through a difficult time financially or socially and who need real assistance to keep going.

Fundación Te Apoyamos was set up to respond to the many different requests for help that its founder receives and provide timely, empathetic and efficient assistance that can generate an improvement in people's quality of life. To achieve this, a thorough assessment process is undertaken to gain an in-depth understanding of the applicants' needs and prioritize aid according to the vulnerability and urgency of each case.

The organization is currently focused on six priority areas: Education, Sports, Culture, Health, Entrepreneurship and Social Emergencies.

Since its creation, *Fundación Te Apoyamos* has provided over 2,500 instances of support to people and organizations throughout Chile. In 2023, it has made contributions with a high impact on the community, including remodeling and improving the infrastructure of health and education facilities and donating vital healthcare equipment, such as ambulances and equipment for medical procedures.

It has also made a significant contribution to sports, supporting more than 350 sports organizations and individual athletes so they can realize their dreams.





Fundación La Tapera

La Tapera is a community-based conservation project that was started in 2013 by Paola Luksic, her husband, Oscar Lería, and their five children. In the municipal district of Tortel in the Aysén Region, the family created a space dedicated to protecting the local natural heritage centered around the conservation of two emblematic species: the South Andean deer (*Hippocamelus bisulcus*, known locally as huemul) and *Pilgerodendron uviferum* (a local variety of cypress tree known locally as ciprés de las Guaitecas).

La Tapera Park is located on the Chilean coast, around 60km (37 miles) to the south-west of Caleta Tortel. It boasts a wide range of landscapes, with many paths, lookout points and hidden corners to explore.

The main objective of the park is to develop and foster initiatives that support the conservation and protection of the local ecosystem through scientific research, environmental education and integrating the neighboring communities.



hectares dedicated to
conservation



Santuario La Fusta

The *La Fusta Reserve* is a recovery and conservation project in the municipal district of Lonquimay in the Araucanía Region. The goal is for La Fusta to become Chile's foremost private project for conserving and protecting the Chilean native tree known as the monkey puzzle tree (*Araucaria Araucana*), a species of unrivaled beauty and great natural heritage value that was declared a Natural Monument in 1990 and is also regarded as a sacred tree by the Mapuche-Pehuenche people.

The *La Fusta Reserve* has been implementing this project to protect native forests since 2012. It covers an area of 9,000 hectares (22,239 acres), of which 4,600 hectares (11,367 acres) are monkey puzzle forest.

At the moment, the project is seeking to recover and reforest 3,000 hectares (7,413 acres) that were destroyed in a wildfire in 2010. During the 10 years since it began, the project has planted 369 hectares (912 acres) of lenga beech trees (*Nothofagus Pumilio*) and 51.5 hectares (127 acres) of raulí beech trees (*Nothofagus alpina*), oaks (*Nothofagus obliqua*) and Dombey's beech trees (*Nothofagus dombeyi*, known locally as Coihue). It has also been reforested with 7,500 monkey puzzle trees, as part of a plan to plant 25,000 new examples of this species over the coming years.



Family members active in the Luksic Group companies or family foundations.

**ANDRÓNICO
LUKSIC CRAIG**

*Former Chairman of Quiñenco S.A.
Member of the board of Nexans
Member of the board of Antofagasta PLC*



**JEAN-PAUL
LUKSIC FONTBONA**

*Chairman of Antofagasta PLC
Vice Chairman of Quiñenco S.A.
Vice Chairman of SAAM S.A.
Member of the board of
Banco de Chile*

**PAOLA
LUKSIC FONTBONA**

*Chairwoman of Fundación Luksic
Member of the Board of Quiñenco S.A.*



**GABRIELA
LUKSIC FONTBONA**

*Member of the Board of
Fundación Luksic*

**NICOLÁS
LUKSIC PUGA**

*Member of the Board of Quiñenco S.A.
Member of the Board of Compañía
Pisquera de Chile S.A.
Member of the Board of Enx*



**ANDRÓNICO G.
LUKSIC LEDERER**

*Antofagasta Minerals Vice President
Corporate Development
Member of the Board of Quiñenco S.A.*

**DAVOR
LUKSIC LEDERER**

*Executive Chairman
Adriatic Luxury Hotels d.d.
Plava Laguna d.d.
Excelsa Nekretnine d.d.
Chairman of Radian Investment
Management S.A.*



**ANTONIA
LUKSIC PUGA**

*Chairwoman of Fundación
Guillermo Luksic Craig*

**ISABELLA
LUKSIC JAMES**

*Chief Executive Officer
of Fundación Luksic*



**ISIDORA
LUKSIC PRIETO**

*Vice Chairwoman of Fundación
Guillermo Luksic Craig*

